

# ADR map of procurement basics

Procurement Basics	Approach	Deployment	Results
<b>Sourcing:</b> managing with total cost models, creating sourcing strategies, integration into supply chain and systems, leveraging supplier innovation, and evolving the global supply base.			
<b>Commodity management:</b> spend analysis, industry analysis, cost drivers, supplier roles, business process priorities, opportunity analysis/quantification, implementation plan			
<b>Supplier management:</b> supplier assessment, capabilities, cost, risk, potential, communications, trust level, supplier development			
<b>IT systems and tools:</b> integration, productivity, and support			

e3 associates proprietary 2004

	Poor
	Spotty
	OK
	Very Good
	Exceptional